



## **Napier Old Boys Marist Rugby Football Club Incorporated**

### **27th ANNUAL GENERAL MEETING**

Monday 12th December 2016 at 6pm  
at the Clubrooms, Park Island, Napier

#### AGENDA

1. **Welcome** by Chairman of the meeting
2. **Apologies**
3. **Confirmation of the Minutes** of the 26th Annual General Meeting held on Monday 11th December 2015
4. **Receipt and Adoption** of Annual Report
5. **Receipt and Adoption** of the Annual Financial Statements
6. **Elections:**  
**(a) Patron (b) President (c) Vice Presidents**  
**(d) Chaplains (e) Chairman (f) Directors**
7. **Delegates to – HBRU, Napier Old Boys Association, St John's Old Boys Association, NZ Marist Rugby Federation.**
8. **General Business**

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**CLUB DIRECTORY 2016**  
**NAPIER OLD BOYS MARIST SPORTS CLUB**

Patron: Ian MacRae

President: Phil Beck

Chairman: Terry Gittings

**DIRECTORS:**

Club Management: Jamie Beale Finance: Craig Riddiford

Rugby: Jason McDowell, Craig Gowler, Matt Wyatt

Club Manager: Wade Colville-Smith

**VICE PRESIDENTS:**

Leo Bergman, John Campbell, Neville Chittenden, Bill Halpin,  
Sid McCann, Jim McGrail, Kevin Murphy, Mike O'Connor,  
Gerard O'Shaughnessy, Jill Verschaffelt.

**LIFE MEMBERS:**

P. Bainbridge, P.H. Beck, W.P. Benson, R.J. Blundell, R. Exeter, A.F. Foley,  
H. Hall, J.J. Kelly, G. Macdonald, M. McGill, I.R. MacRae,  
B.R. Meredith, W.J. Reilly, E.H. Wilson.

**CHAPLAIN:**

Fr Fred Bliss SM, Rev. Bob Foster.

**CLUB DELEGATES:**

HBRU General Committee: Terry Gittings

Napier HSOB Assoc: Paul McGettigan

St John's College Old Boys Assoc: Bill Halpin

NZ Marist Rugby Federation: Eddie Wilson

Honorary Doctor: Jeremy Meates.

Honorary Solicitor: Blair Robinson.

## Report of the PRESIDENT



Wow! It doesn't get much better than this! What a year 2016 has been for us all. Without doubt it has been the most successful one in the history of our Club. I believe the three

main features of this success include:

- Providing a positive club environment and support to all players and promoting a winning culture
- Winning a heap of trophies for our "on the field" playing performances – including winning the Black and White Shield for the second year in succession for being the best performing rugby club in Hawkes Bay
- Achieving a highly successful financial performance for the year – a significant improvement from the 2015 position .

Details of our 4 Senior teams performances for this season are given in the Director of Rugby (Jason McDowell) report. It provides further background and an understanding of what changes were made to enable this success to be realised, and lists all the trophies won!! Great reading.

The Junior Rugby report from Paul Teddy shows that 2016 was another busy year for them with 330 kids playing in 20 teams on a Saturday morning. 5 players made the Napier Ross Shield team. The contributions made by their committee, coaches, parents and helpers is certainly appreciated.

Our Clubs financial performance for 2016 is detailed in the Director of Finance (Craig Riddiford) report. It reveals that the Club still has a strong balance sheet and we successfully increased revenue while reducing administration costs and rugby expenses. Another great result.

You will no doubt be aware that our Director of Rugby (Jason Mc Dowell) is retiring from this position after 4 years of service. I would like to acknowledge the dedication and hard work that Jason has shown to the Club over these years. The success the Club has achieved on the rugby field over this period (and this year in particular) must be immensely satisfying for him. Thanks Jason.

Finally thank you to all players, coaches, managers , supporters and sponsors for giving the club such a proud record of success for this year. Also a big thanks to the Board of Directors who have given such great service.

Our challenge for 2017 is to repeat this years performance both on and off the rugby field. With your continued support I am confident we can meet this challenge.

I wish you all a very merry Christmas and a Happy and Prosperous New Year.

*Phil Beck*

# Report of the DIRECTOR OF FINANCE



## Financial Performance

The 2016 financial statements show a net surplus after depreciation of \$6,158. Excluding the Junior Club this is a positive turnaround of \$22,500 on last year's loss.

The major changes in income and expenses are as follows:

### *Positive*

- Increase in net bar revenue of \$17,500
- Decrease in Rugby expenses of \$8,000
- Decrease in Insurance of \$2,000
- Increase in Gold Card Membership of \$2,500
- Increase in Clubrooms Hire of \$3,000
- Decrease in General Expenses of \$3,000
- Decrease in Administrator Costs of \$3,000

### *Negative*

- Decrease in Grants received of \$16,000

### *Bar Revenue*

Net bar revenue is up on last year due to increased gross sales and gross profit percentage as well as a reduction in bar wages. Gross bar sales were up 10% on last year due to increased trading and prices. Our review of bar pricing and supplier contracts last year has pushed our gross profit percentage back up over 50%. The

decrease in bar wages is due to volunteer hours. We are very thankful to Wade Colville Smith and other volunteer bar staff for their contribution to the club.

### *Rugby Expenses*

The main decrease in rugby expenses was in Playing Expenses. This was partially offset by increases in prizegiving expenses. A summary of these costs is as follows:

- The decrease in playing expenses was due to not contracting someone to run pre-season training.
- Prizegiving costs include approximately \$3,000 of costs relating to last years prizegiving that were not invoiced until after the accounts had been prepared due to an administration error.

### *Insurance*

Insurance costs for insuring the clubrooms have come down significantly due to changes in the insurance industry.

### *Gold Card*

We were more proactive in promoting the gold card membership this year which was successful in increasing the numbers by 150%.

### *Clubrooms Hire*

Part of our strategy for increasing Revenue is to hire the clubrooms out more when it is not required by the club and our affiliates. We have been successful in this regard and have almost quadrupled the income from this source.

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### *General Expenses*

These include the recruitment and hire costs of appointing the club manager last year which was not repeated this year.

### *Administration Costs*

The decrease in administration costs comes from our decision to not replace our administrator and instead contract BWR accountants to undertake the work for a favourable fixed rate.

### *Grants*

We did not undertake significant capital expenditure this year so did not apply for as much funding as last year when we replaced the carpet and the oven. We had a good strike rate with our applications and are happy with the service provided by Sportslink and thankful to all of the trusts listed in the notes to the accounts.

### *Financial Position*

The club still has a strong balance sheet with equity of \$480,000 and no borrowings.

Our cash position has increased due to the surplus for the year.

*Craig Riddiford*



*Sam Giddens on target*

*Maddison Trophy 2016*



## Report of the DIRECTOR OF RUGBY



### LOOK AT ALL OUR TROPHIES.

The 2016 season for NOBM proved to be the most successful in the

clubs history. Following on from a very successful 2015 all those involved new what we had to do to make ourselves even better in 2016. The culmination of much hard work resulted in 3 from 4 teams being involved on finals day. This was an exceptional result for the dedication of the players, coaches, managers, directors, supporters and sponsors.

Changing the thought process of what our club is all about was paramount to our success. We needed to become rugby focused which meant rugby drives the club, not vice versa. We are all about the game of rugby being a positive environment to be in, and this showed we have our balance right. Rugby is now our foremost thought which has created a winning culture by putting our players first.

With the overall results throughout the season, our club, Napier Old Boys Marist, become the 'best performed rugby club in Hawkes Bay'. Winning the 'Black & White' shield for the 2nd year in succession was just reward for all the effort and commitment put in by all. The strategy and succession plans that have been implemented are beginning to show results with our results and performance.

The HBI insurance Premier team won the

Nash Cup and the Maddison Trophy, along the way picking up the Challenge shield and keeping hold of it until 2017. Every other interclub trophy they played for has also been put away safely until 2017. This team also played outstanding rugby at the preseason Spillane tournament, keeping our place in the top division of the comp for next season. Fantastic to see that lessons learned from 2015 were well noted and acted upon. The following excerpt from last years DOR report:

The HBI Premiers finished the Nash Cup in 2nd place continuing on from the performances of the previous season. After a successful 2014 season, expectation was high within the group who showed much promise early in the season, playing some exciting and expansive rugby. A combination of injuries, indecisive leadership and the withdrawal of 5 players to the Magpies contributed to our Maddison Trophy ambitions coming to a halt. A disappointing end of season result seeing this team miss out on the semi-finals with a 5th place finish. A comprehensive review and overall analysis has resulted in some required changes to some of the systems within the team. We look forward to working with Craig Gowler and Mark O'Shaughnessy in 2016.

It appears the overall analysis and changes made were influential in the 2016 performance. Well done team.

The Richard Kepka Development team had another outstanding season. With new ideas along with new personel, this team completed a highly successful season winning the Pratt Trophy for the first round and making the Jack Swain final against

*continued next*

Tech, where they came up a little short. With some young talent combined with a few seasoned players, they were a difficult side to beat. We look forward to the continued progress of this team in 2017.

The Aerospread Colts team were again at the top of their game making both the Arthur Brown Cup final and the Pat Ryan Memorial Trophy finals, unfortunately losing to a very good Clive side on both occasions. With a high number of new players to the team, this team showed an enormous amount of courage against much bigger teams. This team will have learned some lessons from this season, and I am sure they will grow and become even better performed in 2017. The results throughout the season made many people stand up and become involved in this team.

The Sideline Bar Thirds completed the season with a handful of wins, each week fronting up to pull on the jersey. In this grade it is never easy to put a team on the field each week, but some tenacity among the ranks had them plow along throughout the season and just miss out on a semi-final by 2 points. Another season completed for these chaps and a lot of beer was consumed.

An expression of gratitude must be given to all the coaches, managers, physios and team support staff for their efforts over the season. These jobs are often thankless tasks and the people who undertake them tend to take the brunt of any disapproval that often exists. Your contribution this year has been immense and we thank you for this.

As part of our succession plan, many senior and ex players stood up and took ownership of the development of our younger players. Having these people in coaching and managing roles within our club, at the local High schools and in the representative

environment continues to grow our brand. The future of our success relies on our club members making themselves available in these key environments. The support of our young players is an integral part of our business as they are a resource we need in the coming years. The relentless push for getting the right people in the right positions has seen us become the lead players in rugby performance within Hawkes Bay. It is hugely important that we continue to support our players and teams if we want to be the best club in Hawkes Bay for 3 years running. We have set the standard so we know what it takes to be successful, it is now up to the entire club to get behind each and every player, coach, manager, physio, supporter, life member to remain at the top.

On closing it is imperative to mention my fellow board members. Without their tireless work and support during the year Napier Old Boys Marist Rugby would not be where it is today. I thank them for their huge contributions made throughout 2016 and the way they have dealt my wants and demands in order to become the success we have become.

I have thoroughly enjoyed being the DOR for the past 4 seasons, so it is with sadness that I resign this year. Building a team of people who operate on the same page has been a huge task which sees us once again "Black and White Shield" holders.

*Jason McDowell*

## Report of the JUNIOR RUGBY CLUB CHAIRMAN



It was another busy year 2016 with 330 kids playing for our junior club. 20 teams on Saturday morning along with kindy kids making up the numbers.

I would like to make a special mention to our club sponsors Gemco, Black and White Accounting, MPT Concrete, Cupplex Flooring Solutions and Tamatea Pak n Save. Without their generous support our boys would not look a sharp as they do on Saturday mornings.

This year's 12th grade again went to the South Island on tour again and they had a great time. This has become a regular event each year and we had 75% success rate down there over recent years. It is a great experience for the boys who also have a lot of fun on their southern tour.

This year the Club was represented in the Napier Ross Shield team by Bradley Campbell, John Teddy, Afa Moleli, Luke Chamberlain and Seth Peakman and they played their part in helping Napier win the Ross Shield again. It was great to see our club members involved with the team in head coach Clint Chamberlain and Matt Wyatt coaching this talented young team, while Renee Sharplin and Pete Martin did a great job of managing the side.

Three of those boys John Teddy, Afa Moleli and Brad Campbell also went on to make the Hawkes Bay Ross Shield team as well with Brad being appointed captain. We also

had a lot of other boys making rep teams in the lower grades too, so well done to all the players who have made rep teams in 2016

We played Eskview the annual fixture for the Ben Smith Cup on the Bond fields this year and the coveted trophy was once again retained.

**Best Club Member:** - Afa Moleli

**Most Promising:** - Kere Penitito

**Black and White Accounting Cup for**

**Junior Sports Person:** - John Teddy

**Best Performing Team:** - Jason Evans 9th Grade- Russet Conveyors

**NZ North Marist U13:** - John Teddy

With this I would like to thank all of the kids, parents, coaches and helpers thought-out the year without all this help we would not be able to function on Saturday mornings.

I would like to thank all the committee's I have worked with over the years. It is a thankless job and with the amount of phone calls and time you spend at the club, I am sure people think you get paid for it. I would like to thank this year's committee especially Jason Evans, Bevan Condin and Rachael Bentley they have worked hard over the past few years with me.

I feel it's a good time for me to step aside, but I would like to challenge the senior club to do more for the juniors. Thanks to my wife and my family over the past 10 years who have been here and supported me. I couldn't of not done it without her. I have enjoyed my time at the junior club but it is time for me to move on.

*Paul Teddy*



## Report of the DIRECTOR OF CLUBROOMS



Again another year has just about passed us by and a year which was so successful on the field with our teams making and some winning numerous titles. These games were well supported by our members and this

was reflected by the regular large numbers attending our aftermatch functions.

By being based adjacent to Tremain Field we have been able to create a club culture and an environment that is envied by other clubs around the country. For this we must thank all members both playing and non-playing who help to fill our clubrooms week after week. Thanks also to winter sports affiliates Marist Football and Ex High Marist Netball whose continual patronage helps to create the right environment throughout the winter season. And of course our affiliates Napier Old Boys Marist Cricket, Napier Old Boys Marist Rugby Cricket teams and Marist Softball who use the clubs facilities throughout the summer.

This year we have hosted numerous club events from Club Days, hangi's, meetings, fundraising evenings, the NZ Marist Football tournament as well as a few DJ's and bands featured throughout the year.

We have also had other community groups using our facilities the likes of Napier Ross Shield, HB U16, the Hawkes Bay Rugby Union, Hawkes Bay Magpies, Hawkes Bay Sevens, Central Football, Sacred Heart College, Reignier School, St Pats College (Wellington), Intercity junior rugby, Surf lifesaving NZ, HB Police, Plaque bearers, EIT and a few of the local Probus clubs. We

were also very lucky this year to have a few 'special' visitors to our club on two occasions with the William Webb Ellis trophy making a visit to the club earlier on in the year and then 6 current All Blacks later on in the season.

We have also hosted numerous birthdays, engagements, weddings, lunches and a funeral service throughout the season for both members and non members. All of these events help us in exposing ourselves to the wider community and potential players and members of the future.

Special thanks must go to our Bar Manager Wade Colville-Smith and his Bar Staff and to Eddie Wilson for their contributions throughout the past year and also to those members who have pitched in, making our facilities and club such a success and something for all members to be super proud of.

We are still slowly upgrading our facilities with new carpet laid late last year, new table tops earlier this year and an upgrade to our notice boards. There are also a couple of other projects on the go including our historic international playing jerseys and storage for current playing gear, plus a few in planning for the next couple of years with an upgrade to the big screen projector and clubroom seating.

Finally I would like to wish all members and your families a Merry Christmas and a Happy New Year.

Happy Holidays

*Jamie Beale*

P.S Remember we are open from 4pm every Saturday throughout summer so grab the family or a couple of mates and come on in for a refreshing drink or two.

# SPONSORS & GRANTS 2016

## MAJOR SPONSORS & TEAM SPONSORS

HB Insurance Brokers - Richard Kepka Builders - Sideline Bar - Tremain Real Estate -  
Maurice Trapp.Com -  
Thinkwater Hawkes Bay - DB Breweries - Hawkes Bay Seafoods - Napier Collision Repair  
- Devine Plumbing -  
BJ Mahony Shearing - Conroy Removals - Napier Sandblasting - Danks Carpet Court  
- Jennings United Travel - Nelson Signs - Shape Life & Financial Brokers -  
BWR - Best Travel - Motordrome Tyre Service - Balmoral Pharmacy - Kooga - Onekawa  
Liquorland - Chris Wiig - J J Richards - Aerospread Ltd - Cautions Restaurant @ Shed 2  
- Konica Minolta - Proactive - Print Solutions - Phoenix Electrix - Onekawa Butchery -

## GRANTS

Eastern & Central Community Trust - Endeavour Community Foundation -  
Four Winds Foundation - Infinity Foundation Ltd - Lion Foundation -  
New Zealand Community Trust - Pub Charity - The Southern Trust -

## Why you should play for Napier Old Boys Marist in 2017

*We have a simple philosophy at Napier Old Boys Marist - that we are a well organised rugby club both on and off the field, we are fit, disciplined, well coached and our players are very loyal. Our teams are always well presented.*

*At Napier Old Boys Marist promote a strong work ethic, we play with a special passion*

*and honesty which is fun to be part of, but we also expect our players to carry that honesty through to their work and personal lives.*

*In summary we as a club will create a positive environment so that players can expect to progress in their rugby careers. To excel players must also take responsibility for their rugby and life in general.*



*Junior supporters at the McLean Park Final*

## PRESENTATION OF TROPHIES - 2016

**AEROSPREAD LTD COLTS:** Best Forward - Josh Manning.  
Best Back - Jayden Duncan.

Best Team Member - Sam Smithers. Most Promising - Ricky Hayes

**SIDELINE BAR THIRDS:** Best Forward - Steve Rodgers.  
Best Back - Phoenix Allen.

Best Team Member - David Wynands.

Most Improved - David Horsham & Darryn Webster.

**RICHARD KEPKA PREMIER DEVELOPMENT:** Best Forward - Morunga Whaanga.  
Best Back - Adam Chapman. Best Team Member - Sam Miringaorangi.  
Most Improved - Mischa Marsters.

**HBI PREMIER:** Best Forward - Chris Johnston. Best Back - Ioane Lauano.  
Best Team Member - Jarvy Aoake. Most Improved - Zac Donaldson.

### MAJOR CLUB AWARDS

**Club Supporter of the Year** - Peter Harris Memorial Cup - Madison King

**Best Club Member** - Blair Furlong Cup - Tim Jones & Steve Smithers

**Best Club Spirited Player** - Ian MacRae Cup - Mike King

**Sportsman of the Year** - KR Tremain Memorial Cup - Migao Lauano

### REPRESENTATIVE HONOURS

**Super 15 Mark Abbott (Hurricanes)** - Sam McNicol, Brad Weber (Chiefs)

**Hawkes Bay Magpies** - Mark Abbott, Jarvy Aoake, Sam McNicol,  
Brad Weber, Ellery Wilson

**Hawkes Bay Saracens** - Jarvy Aoake, David Benson, Hannon Brighouse,  
Zac Donaldson, Logan Ede, Joseph Penitito, Sean Skeet

**Hawkes Bay Under19** - Phoenix Allen, Hannon Brighouse, Zac Donaldson,  
Johnny Faleva, Ricky Hayes, Mac Jurgens, Jack Nelson-Murray, Craig Sharplin.

**Napier Ross Shield XV** (2016 Winning Team members)

Luke Chamberlain, Brad Campbell, Afa Moleili,  
Seth Peakman, John Teddy

**Hawkes Bay Samoans** - Joseph Penitito, Ioane Lauano, Migao Lauano,  
Sami Lauano

### NZ MARIST REPRESENTATIVES

**NZ Marist XV vs Heartland XV** - Ellery Wilson

**NZ Marist Sevens** - Hannon Brighouse

**NZ Marist Colts** - Logan Ede

**NZ Marist North Island U13 XV** - John Teddy.

*'Make a splash with  
Napier Old-Boys Marist in 2017'*



*Sam Giddens surfs toward the Taradale line*



*A jubilant Migao Lauano relishes the occasion*